

NORTHEAST CATTLE ORIGINATION

A SCHEDULED MARKET FOR DOCUMENTED CATTLE.

Kingston Place is building an integrated cattle origination and beef platform in the Northeast — coordinating documented supply from regional producers into scheduled processing and identified and qualified market pathways.

THE PROGRAM

What the producer network is.

Rather than marketing cattle lot by lot into whatever the spot market offers, participating producers supply into a planned program: cattle that meet documented protocols are scheduled into delivery windows, moved through coordinated processing, and routed into markets that pay for verification and consistency. The producer's job stays what it is — raising cattle well. Kingston Place's job is aggregation, scheduling, documentation, and the market on the other side.

EVALUATION

What Kingston Place evaluates.

01 — CATTLE

Class, weight, and timing

Beef and dairy-beef cattle across classes, from feeder groups through finished loads. Fit depends on class, weight range, and when cattle are available — not on any single breed requirement.

03 — PROTOCOLS

Feed and handling compatibility

How the operation's feeding program and handling practices align with the program's documented protocols, reviewed at a practical level with each producer.

02 — RECORDS

Source and health history

Where cattle originated, how they have been handled, and what health and treatment records exist. Complete records strengthen an inquiry; gaps are addressed during qualification.

04 — CONSISTENCY

Repeatable supply

Scheduled, repeatable groups matter more than scale. Well-documented small and mid-size operations are relevant alongside larger ones.

More than a buyer. A development partner.

Selling cattle is one way to work with Kingston Place — not the only way. Producers can keep ownership longer, gain better information on their own cattle, and access managed development and downstream market pathways without building the entire infrastructure themselves.

01 – DIRECT SUPPLY

Sell qualified cattle directly

Producers sell qualified cattle directly into Kingston Place programs — against a written specification, a delivery schedule, and settlement terms agreed at onboarding.

02 – STOCKER & BACKGROUNDING

Managed development programs

Producer-owned calves or growing cattle enter a managed development program — weight gain, health management, and documentation that positions them for future allocation.

03 – RETAINED OWNERSHIP

Background-to-Buy

Producers retain ownership while Kingston Place develops and tracks the cattle. Qualifying animals can later transition into Kingston Place programs through a pre-agreed commercial pathway.

04 – FINISH & CONVERSION

Producer-owned through finishing

Selected cattle remain producer-owned through a longer development or finishing cycle while Kingston Place coordinates feed, management, traceability, specification compliance, processing pathways, and market routing.

SPECIALIZED – HEIFER & BREEDING-STOCK DEVELOPMENT

Building producer herds

For operations building or upgrading a herd, Kingston Place supports the development, documentation, and breeding preparation of producer-owned females — with selective placement where program fit exists.

Every pathway runs on the same operating system. Cattle in development build a documented record — health, gain, disposition, and specification fit — that stays with the animal and informs every later decision, whichever ownership path it takes.

PROCESS

What producers can expect.

01

Producer inquiry

A short, structured form — your operation, herd type, approximate head count, timing, and how you would like to work with Kingston Place, from direct sale to retained-ownership development. It takes a few minutes and creates a record with the origination team.

02

Personal review

Kingston Place reviews producer inquiries personally. If there appears to be a fit, our team will follow up within two business days.

03

Qualification conversation

A direct discussion of your cattle, records, and protocols — and a high-level walk-through of the documentation the program requires and how it is kept.

04

Scheduled participation

Qualified cattle are planned into delivery windows in advance, with specifications and logistics coordinated by Kingston Place rather than left to the spot market.

DOCUMENTATION

Documentation categories.

Qualification works through four categories of records. None need to be perfect to start the conversation.

Source & identity

Origin of cattle, identification in use (visual or electronic), and transfer records.

Health & treatment

Vaccination and treatment history, veterinary relationships, and withdrawal recordkeeping.

Feed program

What cattle are fed and how the feeding program is documented, at the level the program's tiers require.

Handling & care

Handling practices and any certifications held — such as BQA — noting that certification is not a prerequisite to inquire.

START THE CONVERSATION

See whether your cattle fit.

Submit a producer inquiry at the address below, or write to the origination team directly. Inquiries are reviewed personally, and there is no obligation at any step of qualification.

[KINGSTON-PLACE.COM/PRODUCER-INQUIRY](https://kingston-place.com/producer-inquiry) · PRODUCERS@KINGSTON-PLACE.COM

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